



SLV
ENTERPRISES
A SPIRIT OF EXCELLENCE IN SERVICE.



Capability Statement

WOMEN OWNED SMALL BUSINESS | SMALL BUSINESS CERTIFIED

MANAGEMENT CONSULTING SERVICES

Executive-level advisory services providing strategic planning, change management, organizational development, stakeholder engagement, and policy analysis to achieve measurable outcomes and sustainable growth.

PROJECT MANAGEMENT

Proven methodologies for effective project planning, execution, and oversight, ensuring timely delivery and adherence to budget constraints.

INFORMATION TECHNOLOGY SOLUTIONS

Comprehensive IT services, including systems integration, data management, and digital transformation, enhancing operational efficiency.



STAKEHOLDER ENGAGEMENT

Strong capabilities in fostering communication and collaboration among diverse stakeholders, ensuring alignment on project goals and objectives.

ECONOMIC DEVELOPMENT STRATEGY

Expertise in economic development, real estate, and public affairs, providing tailored strategies to address complex challenges.

RESEARCH AND ANALYSIS

Robust analytical capabilities to inform decision-making, including market research, feasibility studies, and impact assessments.

ELEVATE YOUR PROJECTS WITH EXPERT SOLUTIONS

SLV ENTERPRISES, LLC is a trusted provider of strategic consulting, economic development, and government support services. With a multidisciplinary team and a focus on innovation, we deliver customized solutions in stakeholder engagement, IT, real estate development, and project management. Our integrated approach helps agencies solve complex challenges and achieve lasting results across federal, state, and municipal landscapes.

NAICS CODES

541611 Admin Mgmt and General Mgmt Consulting Services (Primary)	925120 Administration of Urban Planning and Community and Rural Development
541618 Other Mgmt Consulting Services	611430 Professional and Management Development Training
541690 Other Scientific and Tech Consulting Services	488190 Other Support Activities for Air Transportation
541720 Research and Development in the Social Science and Humanities	488310 Port and Harbor Operations
531390 Other Activities Related to Real Estate	488999 All Other Support Activities for Transportation
541320 Landscape Architecture Services	237210 Land Subdivision
541519 Other Computer Related Services	237310 Highway, Street, and Bridge Construction

COMPANY DATA

UEI: Z499GXPQ99R3
CAGE CODE: 0QZT1
DUNS: 11-937-9361
ESTABLISHED: 2022

CERTIFICATIONS

SBA Certified Economically Disadvantaged Women Owned Small Business (EDWOSB)
Minority Business Enterprise (MBE)
Disadvantaged Business Enterprise (DBE)
Small Business Enterprise (SBE)



DIFFERENTIATORS

Executive-Level Leadership
Multidisciplinary Expertise
Proven Impact Delivery
Federal Expertise
Global Product Services

CONTACT

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PAST PERFORMANCE & PROJECT HIGHLIGHTS

EXPERIENCE

Organization	Key Achievements:
AAA - EXECUTIVE VICE PRESIDENT & CHIEF OPERATING OFFICER (2022-2024)	<ul style="list-style-type: none"> • Executive leadership for \$1.8B revenue operations • Developed and executed short/long-term organizational strategies • Evaluated business processes across multiple functional areas for efficiency improvements • Represented organization with key clients, regulatory agencies, and AAA National/Clubs • Led cross-functional executive teams across diverse business lines
INVEST ATLANTA - SENIOR VICE PRESIDENT, ECONOMIC DEVELOPMENT (2021-2023)	<ul style="list-style-type: none"> • Managed \$2.5M EDA-funded Aerotropolis implementation • Led business retention, expansion, and international trade programs • Executed P3 transactions using TIF, TAD, PILOT, and PACE financing • Drove innovation economy and entrepreneurship initiatives
CITY OF PITTSBURGH - CHIEF ECONOMIC DEVELOPMENT OFFICER (2019-2022)	<ul style="list-style-type: none"> • Managed \$2B economic development portfolio with \$450M budget oversight • Oversaw 24,000-parcel land bank and 7,500 structures • Led P3 partnerships and affordable housing development • Directed COVID-19 economic recovery strategy
ADVANCE AUTO PARTS - CHIEF TRANSFORMATION OFFICER & CHIEF DIVERSITY OFFICER (2017-2022)	<ul style="list-style-type: none"> • Established productivity functional team delivering \$50M in multi-million-dollar savings • Relaunched and expanded change management organization across all business lines • Led domestic and global PMO teams for major project delivery • Integrated 3 different POS systems (Advance/Carquest/Autoparts International) into unified platform • Established first Office of Diversity with 19-person DEI team • Developed multi-year DEI strategy with data analytics and compensation-tied targets
WALMART CORPORATION - REGIONAL GENERAL MANAGER (2009-2016)	<ul style="list-style-type: none"> • P&L responsibility for \$12B sales and \$600M profit • Led 35,000+ associates across Pennsylvania region • Evaluated operational processes and capitalized on improvement opportunities • Developed strategies to attract and maintain highly skilled workforce • Retail experience across multiple formats including Fresh, Food, Pharmacy, Auto Centers
LUCAS METROPOLITAN HOUSING AUTHORITY - PRESIDENT & CEO (2014-2017)	<ul style="list-style-type: none"> • Full P&L responsibility for \$63M operating budget • Managed \$84M real estate portfolio and \$150M loan exposure • Led HUD compliance and federal grant programs • Established equity initiatives for minority developers
PHILADELPHIAHOUSING AUTHORITY-SENIORVICE PRESIDENT(2013-2014)	<ul style="list-style-type: none"> • Strategic planning for \$353M annual budget • P&L responsibility for \$150M departmental operations • Federal government affairs and HUD relations • Capital plan development and P3 leadership

EXECUTIVE LEADERSHIP

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